





- The BIG IDEA: Trade and Money -

People and nations make choices about what to buy. There are never enough resources, goods, or services to satisfy people's wants. In this unit, students will read about making choices about buying, the work people do to earn money, and the resources people need to make a product.

Lesson 1: Needs, Wants, and Choices

<u>Needs</u> are things that people <u>must have to live</u>: food, water, clothing, and shelter. <u>Wants</u> are things that people <u>would like to have</u> but are not needed to live. People have to make <u>choices</u> about what to buy.

Lesson 2: Goods and Services

<u>Goods</u> are things that <u>people make or grow</u>. You can touch them.

Many goods are made in a factory.

<u>Services</u> are activities/work that <u>people do</u> for people like doctors, teachers, or dog walkers. These people do not make things and earn money for their services.

Volunteers are people who work without pay because they want to help others.

Lesson 3: Producers and Consumers

A <u>producer</u> is a person who <u>makes or grows</u> something. A <u>consumer</u> is someone who <u>buys or uses</u> things. <u>Income</u> is what people earn when they work. People do different kinds of work.

Lesson 4: Supply and Demand

<u>Supply</u> is the amount of a product that you have. <u>Demand</u> is how much of a product we want. One service a bank has is called a savings account.



Lesson 5: World Trade

Trade is to exchange one thing for another.

Lesson 6: Saving, Spending, Borrowing, Giving and the Role of Banks

<u>Saving</u> is to put aside some money to use later. <u>Spending</u> is using money to buy goods or services. <u>Borrowing</u> is to get money from a bank with the promise of paying it back. <u>Giving</u> is to give a service, a good or your time to someone for free. <u>Income</u> is money that you earn for work that you do. <u>A bank is a place to put your money to keep it safe and to earn interest.</u> <u>Interest is money that a bank pays you for letting them use your money.</u>