

SMALL BUSINESS  
ENTERPRISE

PROJECT UTILIZATION  
PRESENTATION



# MISSION STATEMENT

- ▶ Leon County Schools' Small Business Enterprise Program is Designed to Support the Enhancement of Innovative Race and Gender Neutral Strategies By Promoting Qualified Small Business Participation.



# LCS CURRENT POLICIES & PROCEDURES

- Small Business Development Program 6325
- Local Preference Policy 6320
- Race and Gender Neutral Policy
- Program Office
  - Objectives of the Small Business Development Office (SBDO)
  - Scope of the SBDO
  - Responsibilities and Standards of the SBDO
- Program Certification and Participation
- Administration
- Evaluating and Reporting



# KNOWING THE DIFFERENCE & HOW IT RELATES TO LCS AND AWARDED CONTRACTS.

<b>SBE</b>	<p style="text-align: center;"><b>Small Business Enterprise</b></p> <p>A Standard, Which is Usually Stated in Number of Employees or Average Annual Receipts, Represents the Largest Size that a Business (Including its Subsidiaries and Affiliates) May Be to Remain Classified as a Small Business.</p> <p><u>Leon County Schools Has a (SBE) Program.</u></p> <p>Our Policy Limits the Number of Employees to (15) and Annual Gross Receipts/Income to \$2,000,000.</p> <p>Our Program Offers Award Preference to Our (SBE) Vendors on Capital Outlay Projects, If the (SBE) Vendor is within (5%) of the Low Bidder.</p> <p>Our Program Also Offers a Five (5) Point Preference on Selections for Professional Services; Such as: Architectural/Engineering Design Services and Construction Management Services.</p> <p>Our Purchasing Policy Has Been Updated to Require at Least One (1) Quote is Obtained for Any Products or Services, Up to \$50,000.</p>
<b>MBE</b>	<p style="text-align: center;"><b>Minority Business Enterprise</b></p> <p>Ownership By Minority Individuals Means the Business is at Least (51%) Owned By Such Individuals, or in the Case of Publicly-Owned Business, at Least 51% of the Stock is Owned By One or More Such Individuals.</p> <p>Further, the Management and Daily Operations are Controlled By Those Minority Group Members.</p> <p><u>Leon County Schools Does NOT Have a (MBE) Program.</u></p>
<b>WBE</b>	<p style="text-align: center;"><b>Women Business Enterprise</b></p> <p>Ownership is Defined as a Business That is at Least (51%) Owned, Operated, and Controlled on a Daily Basis By One or More (In Combination) Female American Citizens.</p> <p><u>Leon County Schools Does NOT Have a (WBE) Program</u></p>

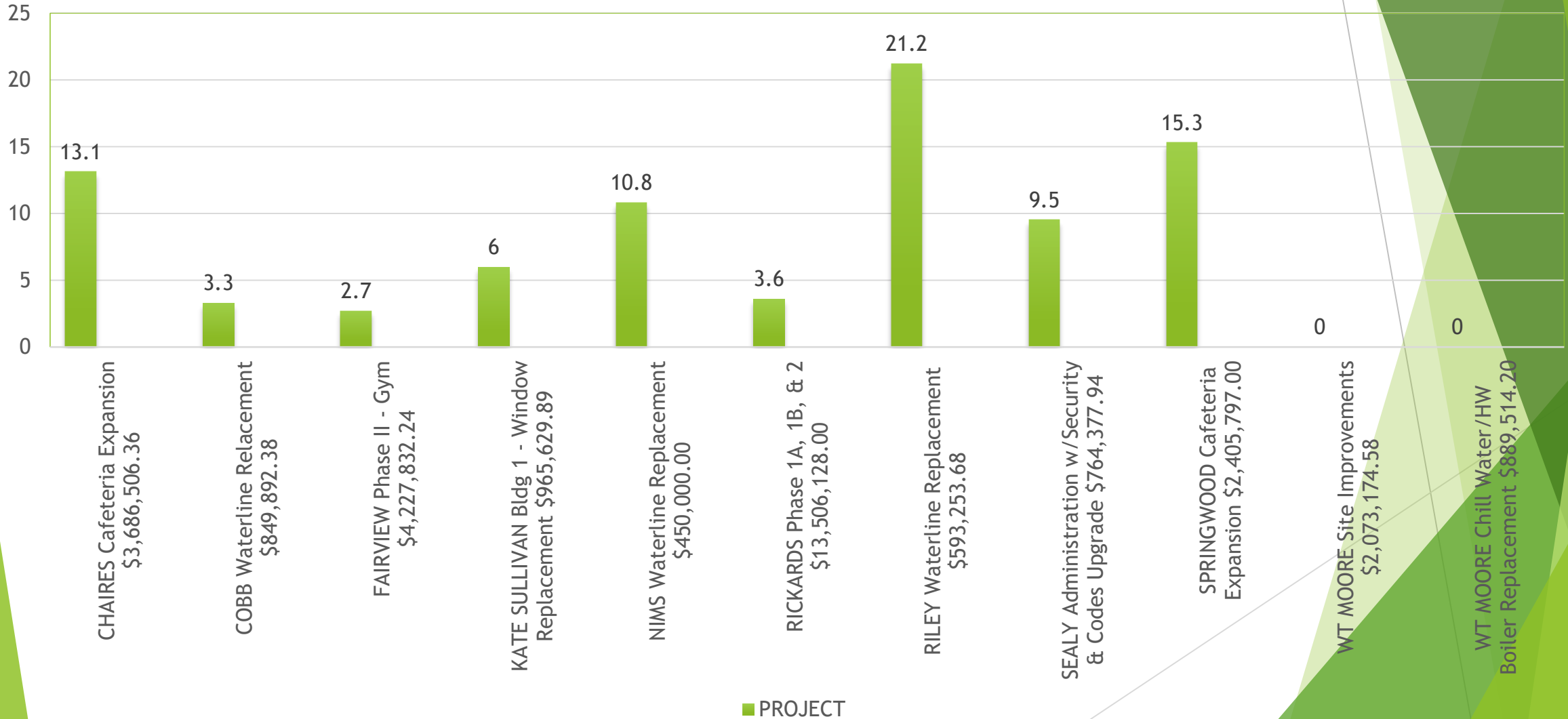
## KNOWING THE DIFFERENCE & HOW IT RELATES TO LCS AND AWARDED CONTRACTS. (CONTINUED)

### **The City of Tallahassee and Leon County Both Have (MBE), (WBE), and (SBE) Programs.**

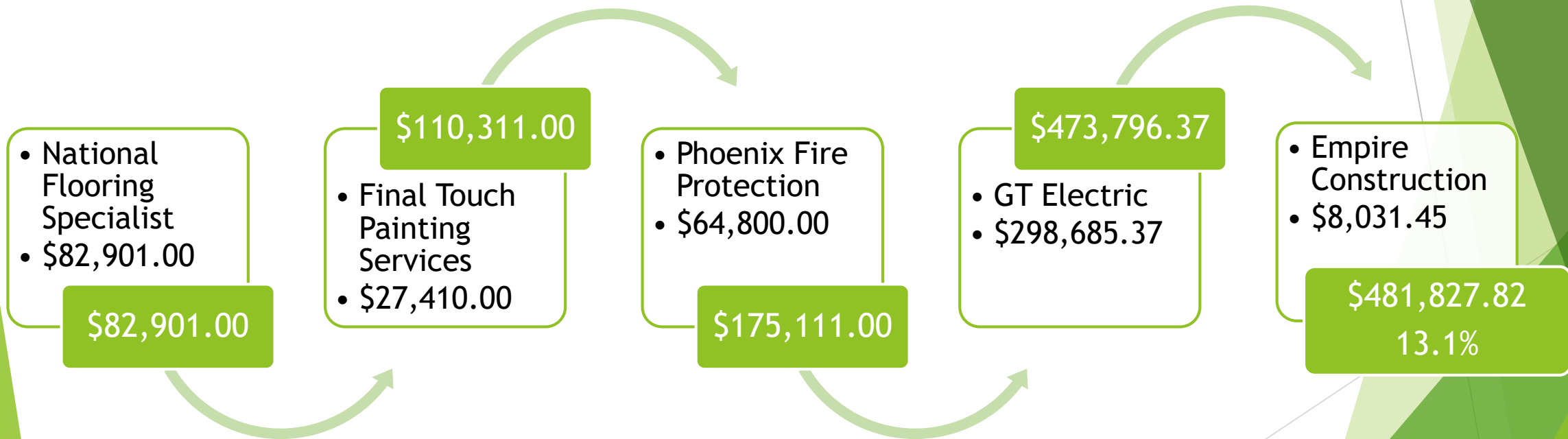
- ▶ *With Their (MBE) and (WBE) Programs, They Have Established Goal Requirements Assessed on Their Capital Improvement Projects and Other Contracted Services. As You, The County, and the City, is Undergoing a Disparity Study Review, Which Should be Complete Within (60) Days. Disparity Studies are Performed to Serve as the Evidentiary Basis of Continued Race/Gender Based Programs with the Overall Objective to Determine if a “Compelling Interest” to Maintain Programs to Provide Procurement Opportunities to Minority and Women-Owned Businesses Exists. Upon Completion of the Disparity Study, Leon County Schools will Review Any Revisions to the Small Business Portion of Their Policies to Determine Whether or Not Our Policy Could Be Aligned.*



# SBE UTILIZATION REPORT SUMMARY



# Chaires Elementary School Cafeteria Expansion \$3,686,506.36





# Chaires Elementary School Cafeteria Expansion

Bid Awarded

- Final Touch Painting Servicing, LLC
- GT Electric
- National Flooring Specialist, Inc.
- Phoenix Fire Protection
- Empire Construction

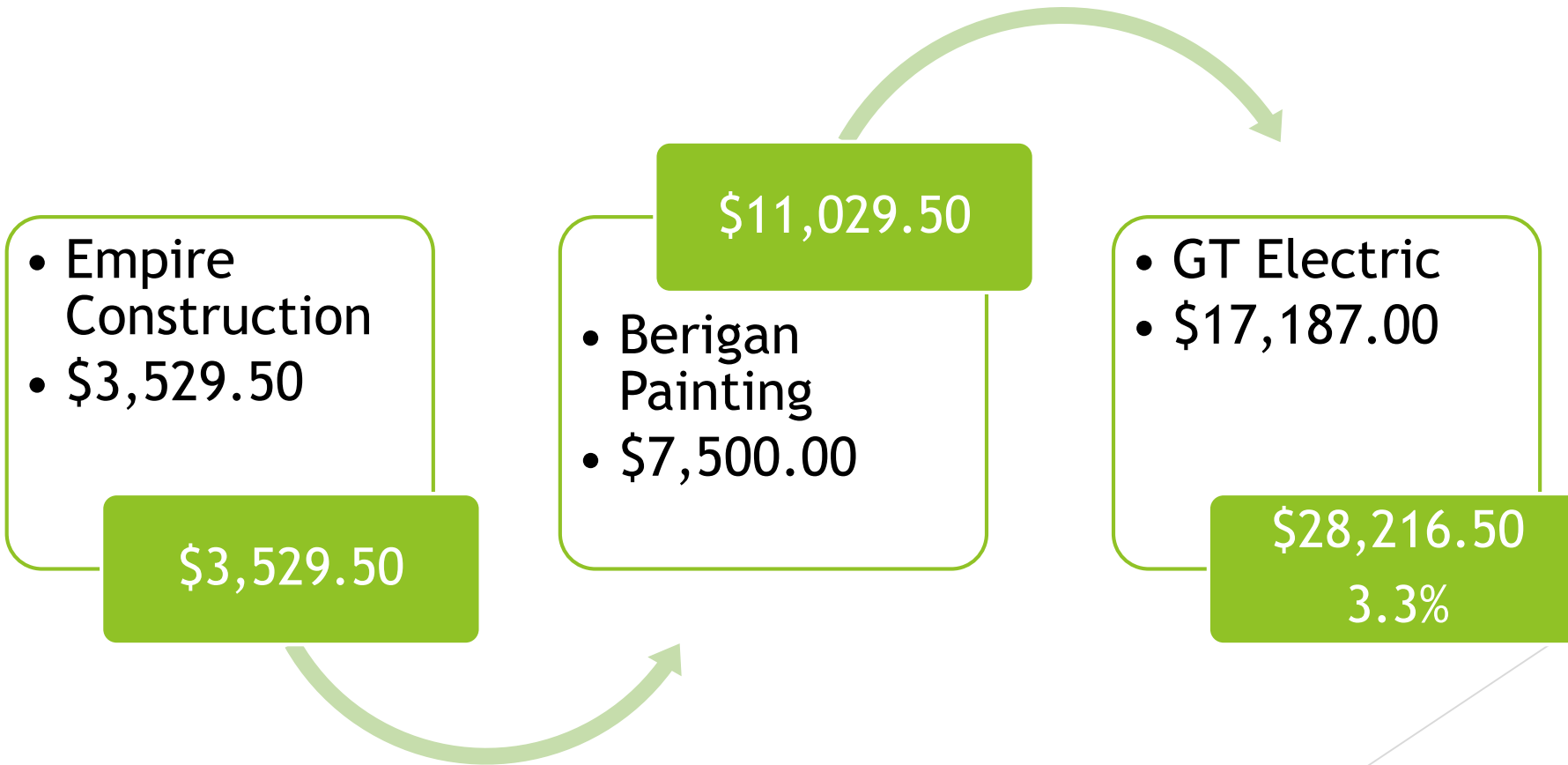
Bid Received

- Bid not Awarded
- All American Demo
  - Curtis Sales & Service Center, Inc.

- Andy's Cabinets & Millwork, Inc.
- Anytime Electrical, Inc.
- Apache Asphalt
- Berigan Painting Constructors, Inc.
- Clear View Coatings, LLC
- Commercial Roofing Company, LLC
- Concrete Services Unlimited, Inc.
- Donald Guy Heating & Cooling, Inc.
- DT&S Maintenance and Repair, LLC
- Empire Construction & Fencing, LLC
- Florida Developers, Inc.
- Florida Electric Inc.

- Fred Smith Masonry
- Marco's Masonry & Concrete LLC
- Metal Fabrication & Sales of Tallahassee
- Mettron Contracting Inc.
- Mike Seeders Plumbing
- Miller Sheet Metal, Inc.
- Paul & Son Plumbing, LLC
- Perkins Electric, Inc.
- RJW Construction, Inc.
- Unique Concrete Construction, LLC
- Versa-Wal, Inc.

# Cobb Middle School Waterline Replacement \$849,892.38



# Cobb Middle School Waterline Replacement

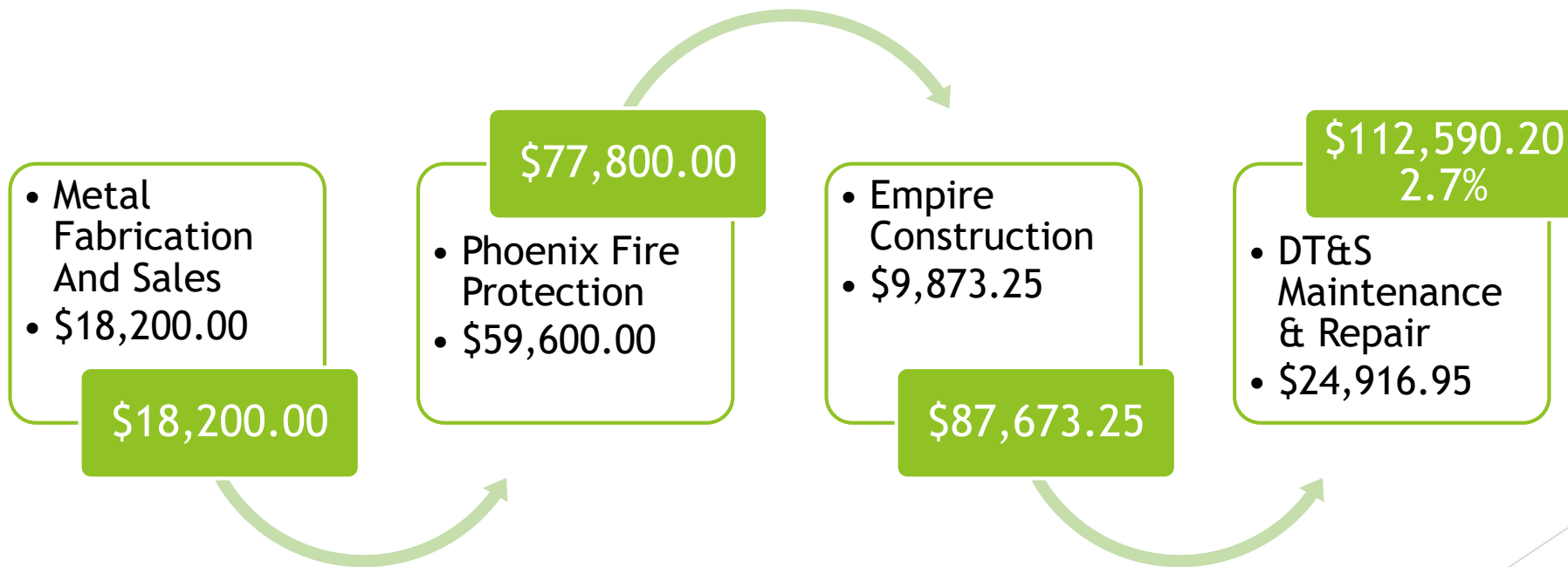
Bid  
Awarded

- Empire Construction
- Berigan Painting
- GT Electric

Bid  
Received

- Mike Seeders Plumbing
- Metron Contracting
- Paul and Son Plumbing, LLC

# Fairview Middle School Phase II - Gym \$4,227,832.38



# Fairview Middle School Phase II - Gym

Bid  
Awarded

- Metal Fabrication & Sales of Tallahassee
- Phoenix Fire Protection

Did not  
Bid

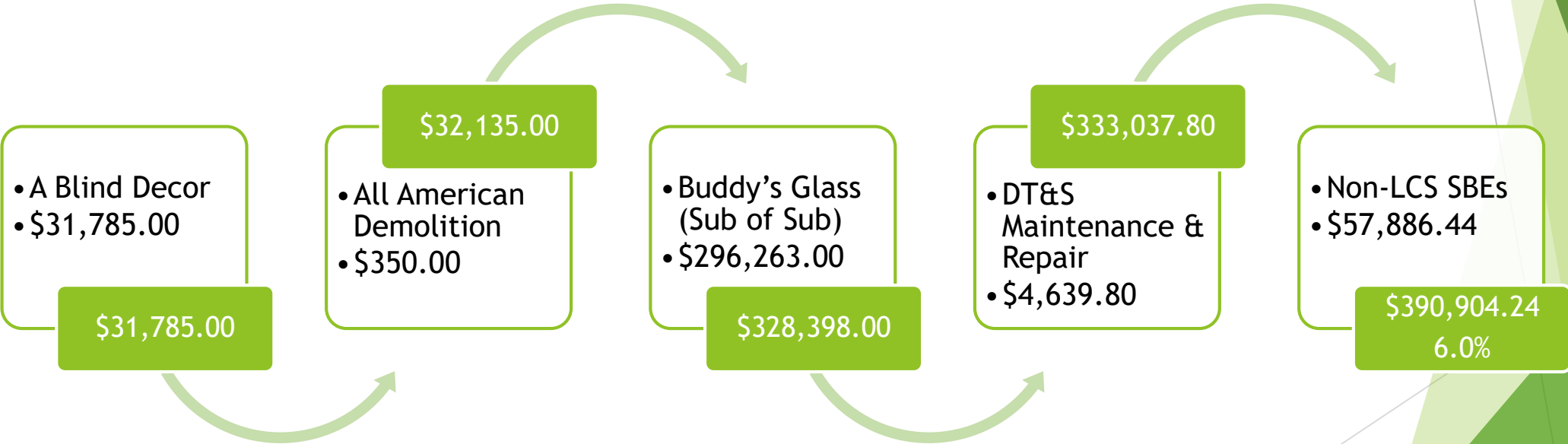
Bid  
Received

- Andy's cabinets & Millwork, Inc.
- Berigan Painting Constructors, Inc.
- Florida Developers, Inc.
- GT Electric

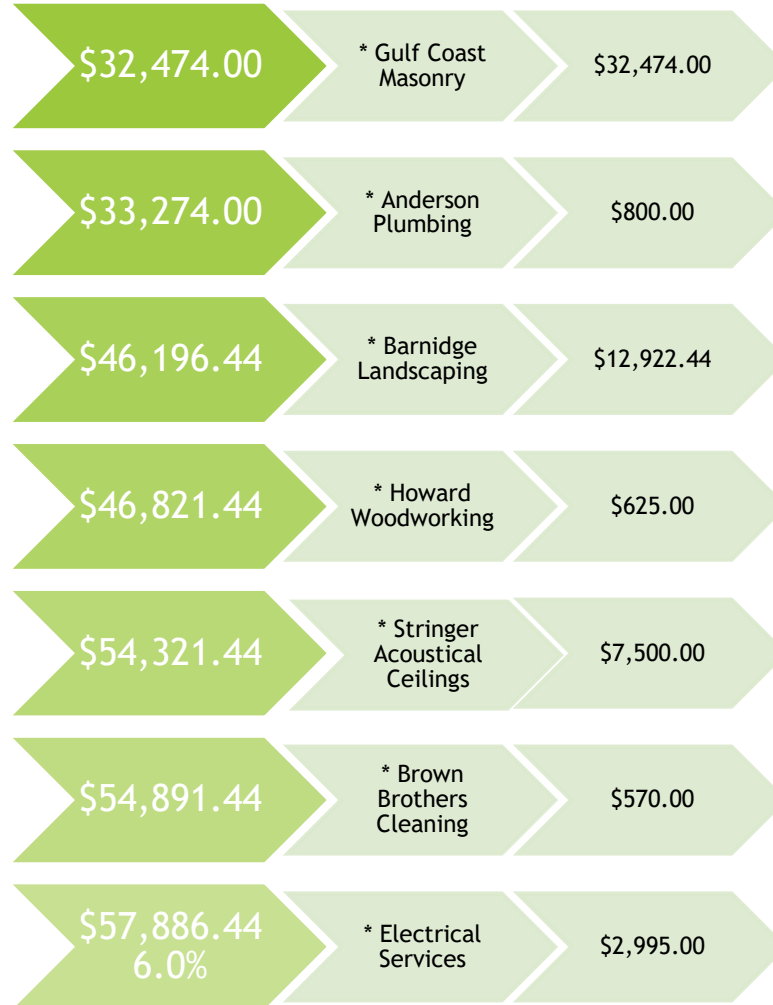
- Anytime Electrical, Inc.
- Buddy's Glass & Window, Inc.
- Clear View Coatings, LLC
- Concrete Services Unlimited, Inc.
- Curtis Sales & Service Center, Inc.
- Donald Guy Heating & Cooling, Inc.
- DT&S Maintenance and Repair, LLC
- Eddie Nathan Painting
- Empire Construction & Fencing, LLC
- Final Touch Painting Servicing LLC
- Florida Electric Inc.
- Fred Smith Masonry

- Jeffs Concrete Enterprise, Inc.
- Marco's Masonry & Concrete LLC
- Mettron Contracting Inc.
- Mike Seeders Plumbing
- Miller Sheet Metal, Inc.
- National Flooring Specialist, Inc.
- Paul & Son Plumbing, LLC
- Perkins Electric, Inc.
- Point Glass & Metal, LLC
- RDS Drywall & Acoustics, LLC
- Symon Systems, LLC
- Unique Concrete Construction, LLC

# Kate Sullivan Elementary School Bldg. 1 - Window Replacement \$965,626.89



# Kate Sullivan Elementary School Bldg. 1 - Window Replacement \$965,626.89



\* SBE subcontractors utilized, but not registered with LCS

# Kate Sullivan Elementary School Bldg. 1 Window Replacement

Bid  
Awarded

- A Blind Décor
- All American Demolition
- Buddy's Glass
- DT&S Maintenance & Repair

SBE  
Contacted

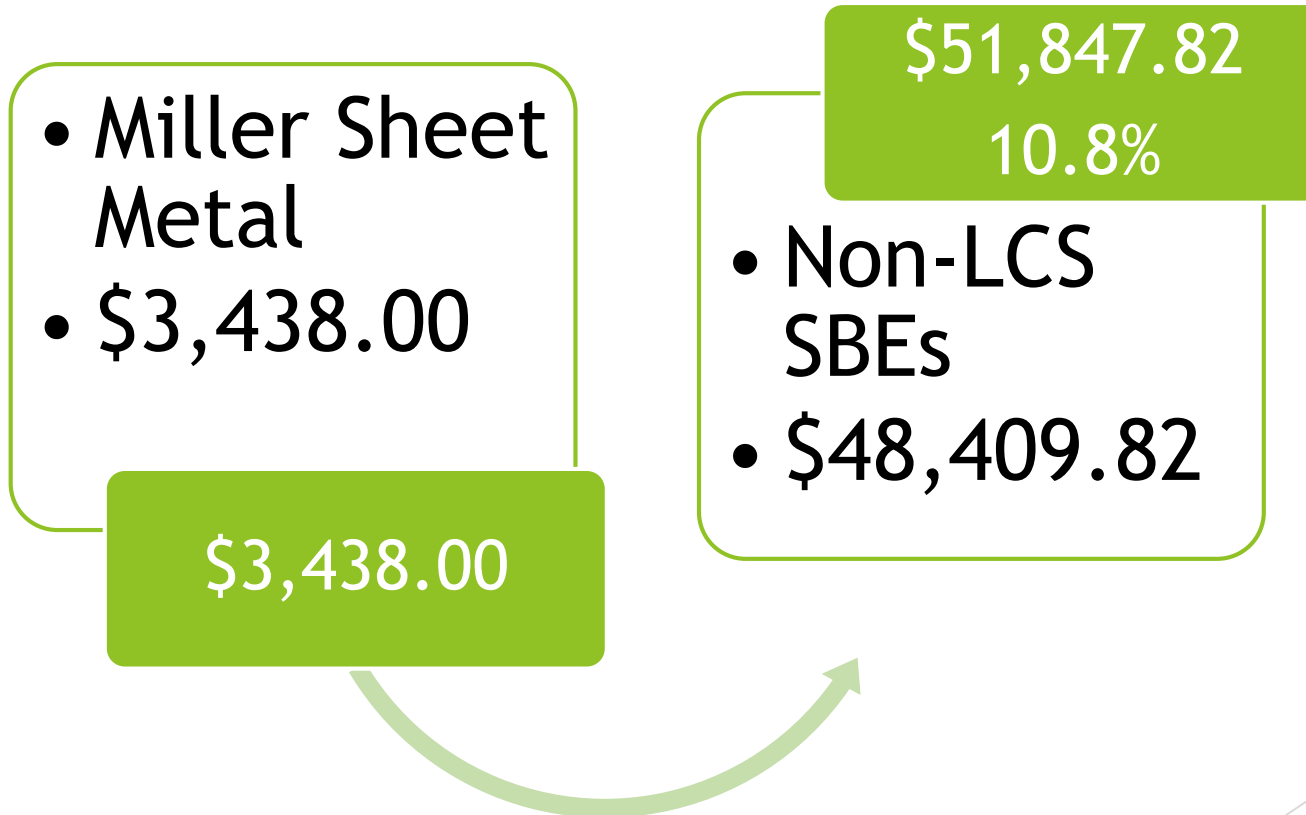
- Andy's Cabinets & Millwork
- Berigan Painting
- Concrete Services Unlimited

Non LCS  
SBE Bid  
Awarded

- Gulf Coast Masonry
- Anderson Plumbing
- Barnidge Landscaping
- Howard Woodworking
- Stringer Acoustical Ceilings
- Brown Brothers Cleaning
- Electrical Services



# Nims Middle School Waterline Replacement \$450,000.00



# Nims Middle School Waterline Replacement \$450,000.00



\* SBE subcontractors utilized, but not registered with LCS

# Nims Middle School Waterline Replacement

Bid  
Awarded

- Miller Sheet Metal

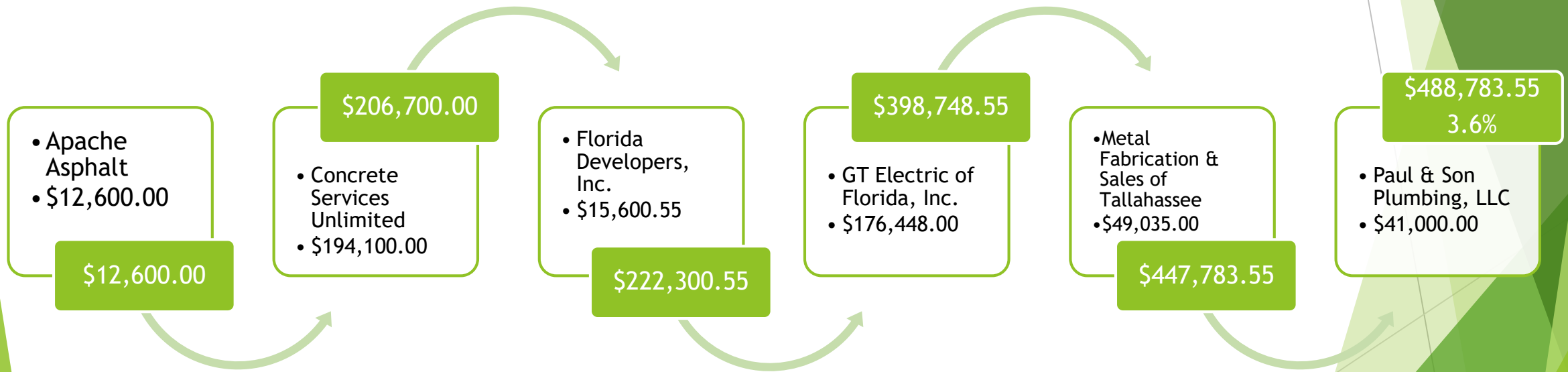
Non LCS  
SBE  
Awarded

- Gulf Coast Masonry
- Time Christie Construction
- Barnidge Landscaping
- Howard Woodworking
- Stringer Acoustical Ceilings
- Brown Brothers Cleaning
- Electrical Services

SBE  
Contacted

- Bergan Painting
- Marco's Masonry
- Mills & McKinnon
- RDS Drywall
- National Flooring

# Rickards High School Phase 1A, 1B, & 2 \$13,506,128.00



# Rickards High School

## Phase 1A, 1B, & 2

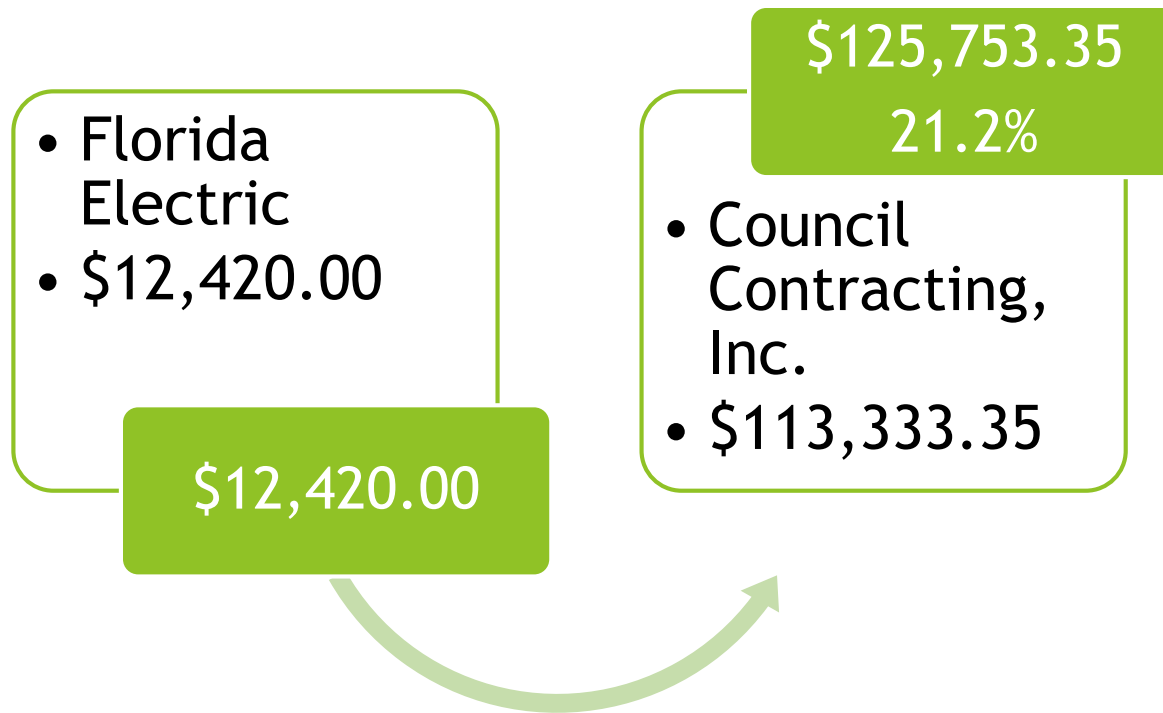
Bid  
Awarded

- Apache Asphalt
- Florida Developers, Inc.
- GT Electric of Florida, Inc.
- Metal Fabrication & Sales of Tallahassee
- Paul & Son Plumbing, LLC
- Concrete Services

Bid  
Received

- A Different Stroke
- All American Demolition
- Anytime Electric, Inc.
- Apache Asphalt, Inc.
- Bannerman Landscape LLC
- Blue Sky Landscaping and Design
- Burnette Construction
- Commercial Roofing Company, LLC
- Construction Support Southeast, Inc.
- DT&S Maintenance and Repair LLC
- Empire Construction & Fencing, LLC
- Final Touch Painting Servicing, LLC
- Florida Developers, Inc.
- Gemini Electrical Service, Inc.
- GT Electric
- Jeffs Concrete Enterprise, Inc.
- Madison Lawn Service
- Marco's Masonry & Concrete, LLC
- Natures Finest
- Panther Creek Sod Farms
- Perkins Electric
- Suzanne Diambra Landscaping
- Symon Systems, LLC

# Riley Elementary School Waterline Replacement \$13,506,128.00



# Riley Elementary School Waterline Replacement

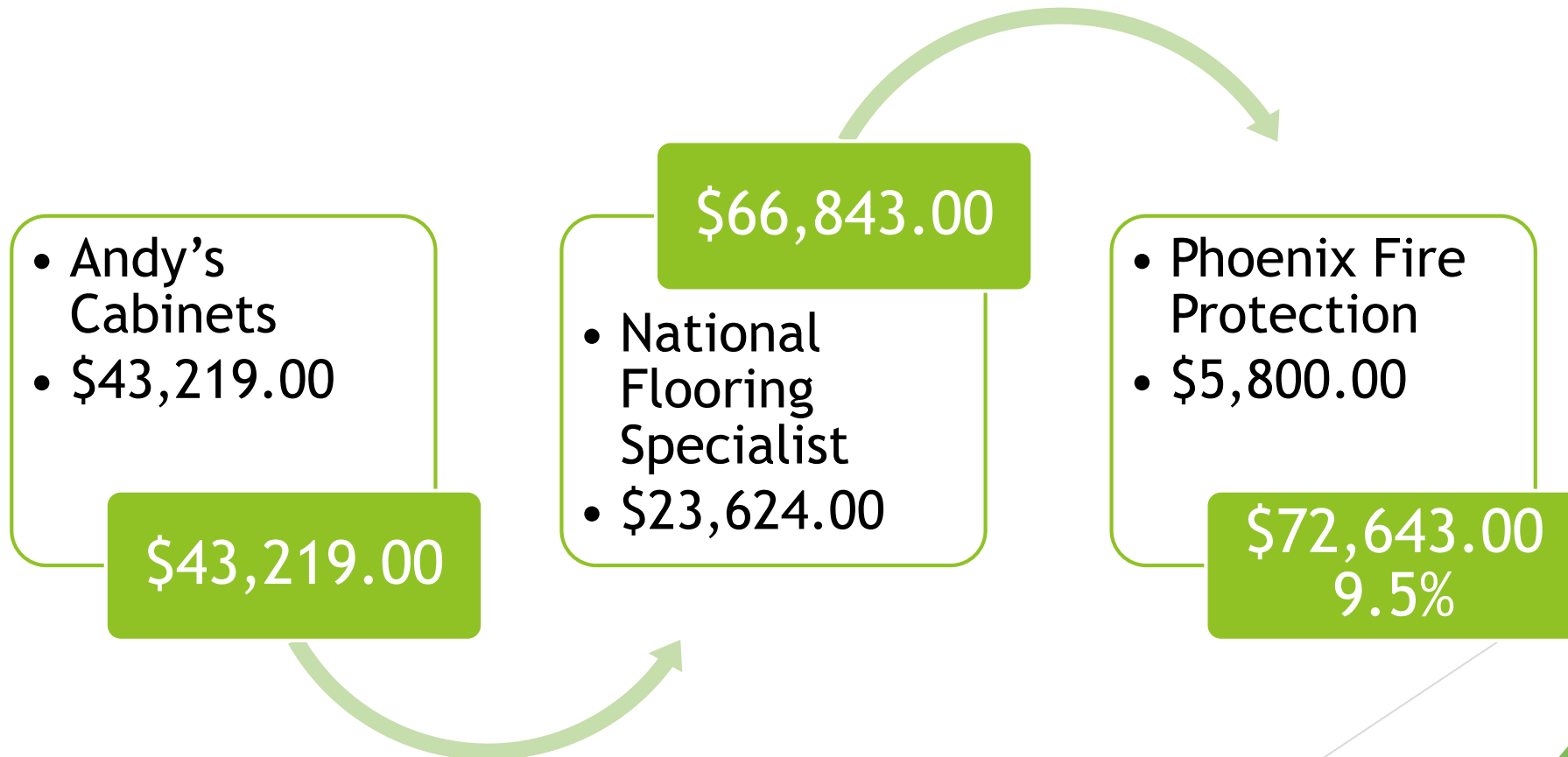
Bid  
Awarded

- Florida Electric
- Council Contracting, Inc.

Bid  
Received

- Berigan Painting

# Sealy Elementary School Administration w/ Security & Code Upgrades \$764,377.94





# Sealy Elementary School Administration w/ Security & Codes Upgrade

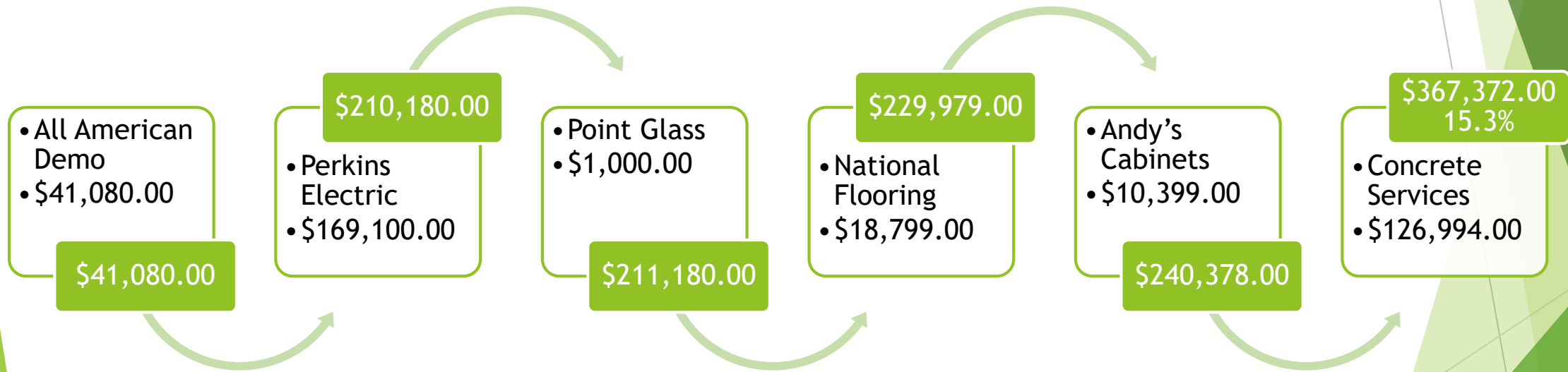
Bid  
Awarded

- Andy's cabinets & Millwork, Inc.
- National Flooring Specialist, Inc.
- Phoenix Fire Protection

Bid  
Received

- Buddy's Glass & Window Inc.
- Miller Sheet Metal Inc.
- Mills McKinnon Subcontractors
- Paul & Son Plumbing LLC

# Springwood Elementary School Cafeteria Improvements \$2,405,797.00



# Springwood Elementary School Cafeteria Expansion

Bid  
Awarded

- All American Demolition
- Perkins Electric
- Point Glass
- National Flooring
- Andy's Cabinets
- Concrete Services

Bid  
Received

- Metal Fabrications & Sales of Tallahassee
- Burnette Construction
- Buddy's Glass and Window, Inc.
- Berigan Painting Contractors. Inc.
- A Blind Décor
- Phoenix Fire Protection
- Paul And Son Plumbing, LLC
- GT Electric
- Florida Developers, Inc.

# W. T. Moore Elementary School Site Improvements \$2,073,174.58

- No Contractors Utilized
- \$0

0%

# W. T. Moore Elementary School Site Improvements

Bid Awarded

- Harding Concrete
- Bettinger Welding
- Great Southern Demolition
- Sandco

Bid not  
Submitted

- Genesis
- Allen's Excavation Inc.
- Capital Asphalt Inc.
- Stege Contracting Corp.
- Hampton Concrete
- Marco's Concrete LLC d/b/a Flat Top Concrete Marc Fiorito
- Crosby Welding Inc.

Bid Received

- B & T Fencing
- Empire Fence & Deck
- Jackson Cook
- Metal Fabrication & Sales of Tallahassee LLC

- J Cushing Specialty Company, Inc.
- Florida Developers Inc.
- M of Tallahassee, Inc.
- Southeastern Fence & Deck

Harcon II, LLC

Iron Images

Southern Towers, LLC

# W. T. Moore Elementary School Chill Water/HW Boiler Replacement \$889,514.20

- No Contractors Utilized
- \$0

0%

# W. T. Moore Elementary School Chill Water/HW Boiler Replacement

Bid  
Awarded

• No Bids Accepted

Bid  
Received

- Curtis Sales & Service Center Co.
- GT Electric
- Joel Foy Electrical Service, Inc.
- Miller Sheet Metal, Inc.
- Perkins Electric, Inc.

THANK YOU

