



June Kail, Director of Purchasing  
Leon County Schools  
2757 W. Pensacola St.  
Tallahassee, FL 32304

**Re: Festo Sole Source Supplier**

**Dan Blanck  
Regional Manager  
Festo Didactic Learning  
Systems**

Dear Ms. Kail,

Date: **July 13, 2016**

Please be advised that Festo Didactic Inc., the training division of Festo Corporation, a global leader in industrial automation, is the sole supplier worldwide of the Festo Didactic product line of automation control technology training materials, as manufactured by our parent organization, Festo Didactic GmbH & Co., located at Rechbergstrasse 3, Denkendorf, Germany.

In the state of Florida, Bluegrass Technologies LLC, 2508 Abbeywood Place, Lexington, KY 40515, is the exclusive authorized distributor/representative for Festo Didactic Inc, whose corporate headquarters are located at 607 Industrial Way West, Eatontown, NJ 07724..

The Festo Didactic product line includes Learnline workstations, consisting of basic mobile and stationary units with various modular systems and extension elements and rolling and fixed storage elements. It also includes products from the acquired Lab-Volt Series of Educational Training systems.

Should you have any questions concerning Festo Didactic Learning Systems, please feel free to direct your inquiries to our office at 732-938-2000. Thank you for your time and consideration.

Sincerely,

Daniel Blanck  
Regional Manager  
Festo Didactic Learning Systems

DB:ms

cc: Bluegrass Technologies LLC

**Festo Corporation**

607 Industrial Way West  
Eatontown, NJ 07724

Phone: (732) 938-2000

[www.festo-usa.com](http://www.festo-usa.com)