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MEMORANDUM

To:

June Kail, Director of Purchasing

From:

Dr. Michael Moore, Director of Transportation

Date:

June 08 2017

Subject: Bid No. 5455-2018 Heavy Duty Truck and Bus Parts

It is my recommendation that the bid below be awarded to the eight (8) vendors submitting responsive bids as listed below.

Bid No. 5455-2018 Heavy Duty Truck and Bus Parts

- Capital City Truck, Inc.
- Connie Liles Auto Parts, Inc.
- Florida Transportation Systems
- Heavy Duty Bus Parts
- Matthews Buses Florida
- O'Reilly Automotive Stores
- The Parts House
- Ward International

If you have any questions or concerns, please feel free to contact me.

GP/sp

Cc: Girona Pye, Vehicle Maintenance Manager Amos Long, District Services Specialist

Dr. Michael R. Moore, Director
Leon County Schools Transportation Department

1156 Capital Circle SW · Tallahassee, Florida 32304-2998 · Phone (850) 488-2636 · Fax (850) 922-4918 · http://www.leon.k12.fl.us/

Building the Future Together

"The Leon County School District does not discriminate against any person on the basis of race, color, ethnicity, national origin, religion, age, sex (including transgender, gender nonconforming, and gender identity), marital status, disability, pregnancy, sexual orientation, or genetic information."

Description: Heavy Duty Truck and Bus Parts

Department: Transportation

| Item# | Description | Capital Truck Inc. | Connie Liles Auto Parts, Inc. | Heavy Duty Bus Parts Inc. | Fla. Transportation Systems Inc. |
|-------|---|--|---|-------------------------------|-------------------------------------|
| 1. | Full Name of Manufacturer | Truck – Lite MERITOR Luber-Finer Div.of Champion Laboratories Inc. | Carquest / Advance Auto Parts | BLANK | Blue Bird OEM |
| 2. | Catalog Title/Number | On line Online multiple Online continuous | US Communities Contract 1101149 | BLANK | Blue Bird |
| 3. | Catalog Effective Date(s) | On line continuous Continuous | 1/1/17 | BLANK | 7/1/2017 |
| 4. | Price Sheets Title/Number | Mack Trucks National Fleet Pricing Mack Trucks National Fleet Pricing LFPS VS 02012017 | City of Charlotte / US Communities Government Cooperative Agreement | BLANK | BLANK |
| 5. | Price Sheet Effective Date(s) | 1/1/17 1/1/17 2/1/17 | 1/1/17 | BLANK | 7/1/17 |
| 6. | Discount for all items contained in manufacturer's catalog. | N/B N/B 60% | See attached file | 40% | Ø |
| 7. | Website Address For On Line Catalogs | www.truck-lite.com www.meritorparttsexperss.com www.luber-finer.com | http://weblink.carquest.com/weblink 2 0/login.jsp | www.directbus.com | None |
| 8. | Will log on and/or password be assigned now? | N/A User needs to set up N/A | now | You put in your password | None |
| 9. | District Log On and/or Password | BLANK | Login –agraham Password - 123456 | BLANK | None |
| 10. | List any exclusions to the above discounts | BLANK | None | BLANK | None |
| 11. | List any exceptions to the above discounts | BLANK | None | Specials – seat covers & foam | None |

Description: Heavy Duty Truck and Bus Parts

Department: Transportation

| Item # | Description | Matthews Buses Florida | O'Reilly Automotive Stores | The Parts House | Ward International |
|--------|--|--------------------------------------|---------------------------------|--|--|
| 1. | Full Name of Manufacturer Freightliner Custom Chassis Thomas Built Buses Bostech Fuel | _ | | AC – DELCO | CUMMINS |
| | | | | MOTORCRAFT | Allison Navistar Navistar (Direct Ship Vendors) |
| | | | | Global Parts Distributors | |
| | | Bostech Fuel | | Anco | |
| | | | | Meriton | |
| | | | | Bendix Commercial Vehicle | |
| | | | | Solutions | |
| | | | | Deka Batteries | |
| | | | | Dorman Products | |
| | | | Contitech rubber products | | |
| | | | Accuride Corporation | | |
| | | | Haldex | | |
| | | | Horton Engine Cooling Solutions | | |
| | | | | | |
| | | | | Kaisen King Pin | |
| | | | Monroe | | |
| | | | | National Seals | |
| | | | | Pro Diesel Fuel Injection | |
| | | | Pro Steering Gear | | |
| | | | Delco Remy | | |
| | | | | Stemco Products | |
| | | | Timken Webb Wheel | | |
| 2. | Catalog Title/Number | Not available | N/A online | All products | Cummins USA POL 49 |
| | | Not available 2016 Diesel Catalog | | All products Air conditioning components | None |

Description: Heavy Duty Truck and Bus Parts

Department: Transportation

| Description | Matthews Buses Florida | O'Reilly Automotive Stores | The Parts House | Ward International |
|---------------------------|---------------------------|---|--|---|
| | | | TPH Fleet | PL-310 PDC National |
| | | | | Fleet Customer Edition |
| | | | | 27MAR2017 |
| | | | | PL-322 Direct Ship |
| | | | | Customer Edition Prices |
| | | | All products | 27MAR2017 |
| | | | Belts, hoses & tensioners | _ |
| | | | Gunite brake drums | |
| | | | All products | |
| | | | | • |
| | | | | • |
| | | | | • |
| | | | | • |
| | | | Oil bath seals | _ |
| | | | All products | |
| | | | All products | |
| | | | All products | • |
| | | | | • |
| | | | | • |
| | | | | • |
| | | | | |
| Catalog Effective Date(s) | N/A 1/1/16 - present | N/A online | 6/1/17 | 4/1/17 6/1/17 3/27/17 or when updat 3/27/17 or when updat |
| | | Catalog Effective Date(s) Live web pricing N/A | Catalog Effective Date(s) Live web pricing N/A online N/A | Florida Florida TPH Fleet All products Air brakes Batteries & accessories All products Belts, hoses & tensioners Gunite brake drums All products All products |

Description: Heavy Duty Truck and Bus Parts

Department: Transportation

| Item # | Description | Matthews Buses | O'Reilly Automotive | The Parts House | Ward International |
|--------|-------------------------------|----------------------|---------------------|------------------|------------------------|
| 4. | Price Sheets Title/Number | Florida N/A | Stores N/A | AC – DELCO Fleet | Blank |
| 4. | Frice Sheets Title/Number | | IV/A | | DIGIIK |
| | | N/A online pricing | | MOTORCRAFT Fleet | |
| | | Bostech Base Price | | AAC Fleet | |
| | | | | ANC Fleet | |
| | | | | ARV Fleet | |
| | | | | BEN Fleet | |
| | | | | DEK Fleet | |
| | | | | DOR Fleet | |
| | | | | GOO Fleet | |
| | | | | GUN Fleet | |
| | | | | HAL Fleet | |
| | | | | HOR Fleet | |
| | | | | KAI Fleet | |
| | | | | MON Fleet | |
| | | | | NAT Fleet | |
| | | | | PRD Fleet | |
| | | | | PSG Fleet | |
| | | | | REM Fleet | |
| | | | | STM Fleet | |
| | | | | TIM Fleet | |
| | | | | Web Fleet | |
| 5. | Price Sheet Effective Date(s) | N/A live web pricing | N/A | 5/1/17 | 4/1/17 |
| ٥. | onece Encourse Date(o) | N/A | , | -,-,-, | 6/1/17 |
| | | | | | |
| | | 5/1/17 – 4/30/18 | | | 3/27/17 or when update |
| | | | | | 3/27/17 or when updat |

Description: Heavy Duty Truck and Bus Parts

Department: Transportation

| Item # | Description | Matthews Buses Florida | O'Reilly Automotive Stores | The Parts House | Ward International |
|--------|---|--|-------------------------------|---|--|
| 6. | Discount for all items contained in manufacturer's catalog. | -10% Fleet 0% off Fleet Base less 25% | List less 41% or better | Ø 0 17% 40% 21% 21% 15% 15% 15% 18% 15% 25% 13% 17% 16% 20% 17% 18% 18% 24% 15% | 5% off Fleet 25% 5% off Natl Fleet 5% off Natl Fleet |
| 7. | Website Address For On Line Catalogs | https://secure.freight liner.com.wps/mypor tal/dtnaconnect/dtna connecthome ************************************ | www.firstcallonline.co m | www.thepartshouse.com | N/A |

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| Item # | Description | Matthews Buses Florida | O'Reilly Automotive Stores | The Parts House | Ward International |
|--------|--|---|--|-----------------|-------------------------|
| | | https://secure.freight liner.com.wps/mypor tal/dtnaconnect/dtna connecthome http://www.bostechf uel.com/ | | | |
| 8. | Will log on and/or password be assigned now? | Yes Yes N/A | Later – temp assigned now for you to look at website | Upon award | No N/A N/A N/A |
| 9. | District Log On and/or Password | See attached instruction sheet See attached instruction sheet N/A | Temporary: Log on – leon password - leoncoschools | Blank | Blank |
| 10. | List any exclusions to the above discounts | NONE NONE NONE | NONE | Blank | None Known |
| 11. | List any exceptions to the above discounts | NONE NONE NONE | NONE | Blank | Non Known |